



Hawk Measurement
90 Glenn Street, Suite 100B, Lawrence, MA 01843, USA
P +1 978 304 3000 / +1 888 429 5538 E info@hawkmeasure.com
www.hawkmeasure.com



MERGER ANNOUNCEMENT

August 8, 2019

To our valued Customers and Vendors:

We are pleased to announce that effective July 30, 2019 FLO-CORP merged companies with Hawk Measurement America, LLC (“Hawk”).

This is a very exciting event for both companies, our employees, customers and suppliers. Hawk and FLO-CORP have merged to increase our already high commitment to our customers by bringing the most innovative products to market and establish a manufacturing base in America. Our greatest assets have always been our people and innovative technology, and by joining forces we have just made a huge increase in the quality of those assets.

This merger will further facilitate a broader product portfolio, technical knowledge and support infrastructure. This is a natural progression of the two companies’ focus on providing customers complete solutions to reduce costs, mitigate risks and increase business agility.

The combined company is privately held and will operate under the Hawk brand. Les Richards will remain CEO of Hawk Measurement Systems. Jack Evans will remain President of Hawk Measurement and Dave Grumney, CEO of FLO-CORP, will become VP of Sales for Hawk Measurement.

Though we will now operate as one company, Hawk Measurement, you can still rely on the same contacts, and working relationships you’ve had in the past.

Please join us as we look forward to an exciting and prosperous future for our employees, customers and suppliers.

Sincerely,

Dave Grumney
FLO-CORP
President

Jack Evans
Hawk Measurement America
President



CUSTOMER INFORMATION

Please update your system from FLO-CORP to Hawk Measurement America, LLC. If you have any questions or require additional information, please contact us.

CONTACT INFORMATION

CORPORATE ADDRESS

90 Glenn St., Suite 100B
Lawrence, MA 01843
USA

PHONE: (888) 429-5538

FAX: (978) 304-1462

OHIO LOCATION

5010 Gateway Dr.
Medina, OH 44256
USA

ORDERS & SALES INQUIRIES: sales@hawkmeasure.com

ACCOUNTS RECEIVABLE: jill.evans@hawkmeasure.com

FEDERAL ID NUMBER: 20-4107569

BANKING INFORMATION

Santander Bank
555 Chickering Road
North Andover, MA 01845
Swift code: SVRNUS33

Account #: 10022412448

ABA #: 011075150

REMIT TO ADDRESS:

Hawk Measurement America
90 Glenn St., Suite 100B
Lawrence, MA 01843

ACCEPTABLE FORMS OF PAYMENT

Net 30 Terms Upon Approval, ACH, Checks and Credit Cards (MasterCard and Visa Only) A 3.5% processing fee will be charged for all credit card payments

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

See Specific Instructions on page 3.	<p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Hawk Measurement America</p> <p>2 Business name/disregarded entity name, if different from above</p> <p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input checked="" type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ P <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small> <input type="checkbox"/> Other (see instructions) ▶ </p> <p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small></p>
	<p>5 Address (number, street, and apt. or suite no.) See instructions. 90 Glenn St., Suite 100B</p> <p>6 City, state, and ZIP code Lawrence, MA 01843</p> <p>7 List account number(s) here (optional)</p>
	Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
2	0	-	4	1	0	7	5	6	9

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶ 1/8/2019
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

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SUPPLIER INFORMATION

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OHIO LOCATION

5010 Gateway Dr.
Medina, OH 44256
USA

PURCHASING: traci.zacharias@hawkmeasure.com

ACCOUNTS PAYABLE: jill.evans@hawkmeasure.com

FEDERAL ID NUMBER: 20-4107569

BILL TO ADDRESS:

Hawk Measurement America
90 Glenn St., Suite 100B
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